

Co-Creating Value for Russia ICT Industry

by building digital community with a shared future

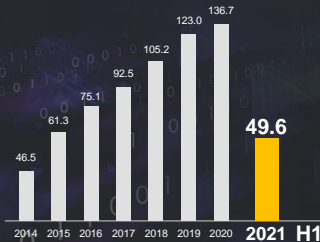
Daniel Zhou

26th, Oct. 2021



Solid operations, Constantly Creating Value for Customers

Sales revenue (US\$ bn)



The Best 5G for Carriers



World's largest 5G networks, including 5G on **Mount Qomolangma** (Everest)

Preferred Partner and Enabler for Digital Transformation



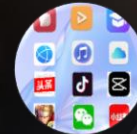
267 of the Global 500 are Served by EBG

Fastest-Growing Mainstream Cloud Vendor



No.2 in China
No.5 in global market

Integrated HMS Core Apps
141,000+



Quick app monthly active users, **150mn+**

Business and Organization Transformation

Bringing digital to every person, home and organization for a fully connected, intelligent world



Consumers



Carriers



Govt. & enterprise customers

Information transmission



Information distribution
& interaction



Devices

Smartphones
Wearables
Smart home devices
Telematics
Lifestyle services across all scenarios

Intelligent automotive components

Autonomous driving
Intelligent sensing
Intelligent vehicle cloud service
Intelligent communication connectivity
Intelligent cockpits

Connectivity

Wireless network
Data communications
Transport network
Access network
Core network

Computing

Kunpeng computing
Ascend computing
Cluster computing
Data storage

Cloud

Public cloud
Hybrid cloud

Digital power

Smart PV
Site energy
Data center energy
mPower
Embedded power
Integrated smart energy

+Intelligence

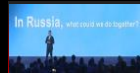
Information learning & inference



Information processing & storage



Continuous Actions Towards a “Digital Community” in Eurasia



1 March 2020
Xiao Haijun announces at MPC “Digital Community with a shared future)”



2 May 2020
MoU Ceremony with National ADM Institute



3 June 2020
Joint AI innovation with ITV on epidemic prevention



4 July 2020
VEON 5G Mining Trials



5 August 2020
APKIT create new Community Alliance dedicated to ARM



6 August 2020
Sberpay HMS subscribers 3M+



7 September 2020
President Wu’s “Digital Community with a Shared Future” Interpretation



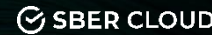
14 President Zhou
“Create industry value together”



13 October 2021
SSCC AI Computing Center Cooperation MOU signed



12 September 2021
Joined ARVE, the Russian Renewable Energy Association, and others Russia’s mainstream ICT industry associations, including RSPP, RAPP, APKIT...



11 August 2021
10 Russian ISV/SaaS launched SBC



10 June 2021
Joint innovation with Rostelecom 10K+ Gaming ONT users

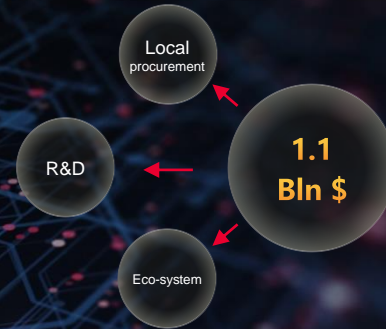


9 May 2021
Sitronics localized server achieves mass production



8 October 2020
3rd consecutive year participating in Nuaka Festival

Sustainable Investment for Russian ICT Development



Investment



Mar,2020-Oct, 2021

Talent



Shared Technology, Enabling Partners

Sitronics

Cooperative Mode – Technical IP Authorization, Local Production



5288X

1500
Pcs/Month



1288X



1997

C&C08 localization
with BETO



2021

Sever localization
with Sitronics



Storage



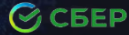
IP



Power Module

Ongoing Localization

Shared Industry, Digitalizing Russian Industries



Sber

Smart Campus, real cases



Rusal

5G Private Network

Shared Growth, Russia Talent Training

1500+
5G Certification

Colleges and Universities Set 5G Elective Courses

15200+
(Certification)

680+
HCIE Certification

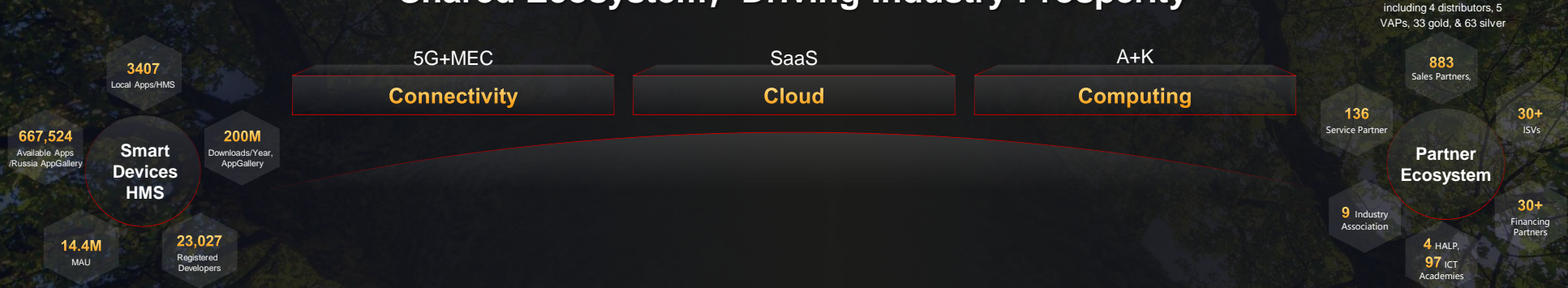
Golden Seed Program

97
ICT Academy

4600+
IT Certification

With Training Institutions

Shared Ecosystem, Driving Industry Prosperity



Shared Reliability, Diversifying Technology Provision

Open Source Concept

OpenEuler, Harmony OS, OpenGauss...

Harmony 2.0 OS



OpenEuler Redsoft



The first commercial OpenEuler version is launched in Russia

New 5G Incubator Lab to Co-Create Industry Value



VR



AR



Mining



Factory



New
Business Model

5G Incubator Lab

Collaboration with carriers, app development and industry integration partners to conduct tests and verifications by using 5G Labs to implement service innovation and explore new 5G2B business models...

Welcoming all partners to aggregate everyone's strength to reconstruct new business by hybrid technologies integration.

The background is a dark, textured surface. A horizontal streak of light, transitioning from yellow to orange, cuts across the middle. Faint, glowing grid lines are visible, particularly on the left side, creating a sense of depth and perspective.

***Alone we can do much,
Together we can do more !***

СПАСИБО!

